

LET'S STAY CONNECTED!



APRIL 26, 2021

Important and relevant information and updates in the maritime industry

10



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Message from the President



This publication comes at a time when our sisters and brothers in St Vincent and the Grenadines are suffering the effects of explosions erupting from the La Soufriere volcano. As our hearts go out to them, we applaud the efforts of neighbouring territories and the cruise lines who are offering much-needed assistance to the endangered population. The Caribbean Shipping Association (CSA) is keeping in close touch with our colleagues there and are heartened that, up to going to press, the main port was still open and not seriously affected. We encourage our members to assist, in any way possible, to the relief efforts now underway.

Like a ship emerging from stormy seas, we now see the beacon shining from the lighthouse of hope! The vaccines against COVID-19 are now being administered in the territories of Caribbean Shipping Association (CSA) members, and we encourage all persons to get immunized as soon as they are eligible to receive the vaccine.

The work of the Association continues vigorously. Even as we continue to observe all the safety and health protocols, we have been keeping in close touch with all members of the CSA and carrying out our mandate in the areas of training, development and representation.

Our virtual annual Caribbean Shipping Executives' Conference (CSEC) will be staged on May 24-25, while the Committees and General Council will meet on May 17 -19. We will have much to discuss as we prepare to steer the CSA into the world that will emerge after the global health emergency and the economic consequences. The effects from the pandemic have proven how critical and important it is to ship to our region and by extension the world. This is so as we have been increasingly approached by various organizations to include Inter-American Development Bank (IADB), the World Bank and the Economic Commission for Latin America and the Caribbean (ECLAC) for inputs on behalf of our maritime sector.

In the area of training, our webinars have been attracting the participation of numerous shipping professionals throughout the Caribbean and Latin America. In recent weeks, the CSA Secretariat staged, with BROMMA, a technical forum on specialized equipment for port personnel that included useful updates and valuable advice.

More recently, the third webinar in a series on Cybersecurity was staged in association with HudsonAnalytics and HudsonCyber; these are proving to be most useful to our members at a time when digitalization is essential for business. We are heartened by the extent of participation thus far, and encourage all members to facilitate the participation of others in their team, especially our young shipping professionals.

I also wish to commend our Secretariat for staging a "Happy Hour" for our members that allowed us to share some well-needed merriment (and cocktail recipes) on the virtual platform. Our emotional health is essential for our personal and organizational well-being, and this exercise helped us to enjoy each other's company almost as well as we are used to doing face-to-face.

One of the takeaways from this period of physical separation is that we should treasure every moment we share with our family and friends. Joseph "Joe" Lowe is one such friend who we now sadly miss. He was a past member of the Managing Committee of the Shipping Association of Jamaica and very strong supporter of the CSA. Joe passed away recently in Florida but will always be remembered as an active participant in our annual meetings, who was always willing to share his wealth of shipping knowledge with his peers.

In closing, I want to thank all our members for continuing to update us on the current state and prevailing conditions in their territories and business environment. Your timely responses are most useful in our dialogue and meetings with regional and international organizations.

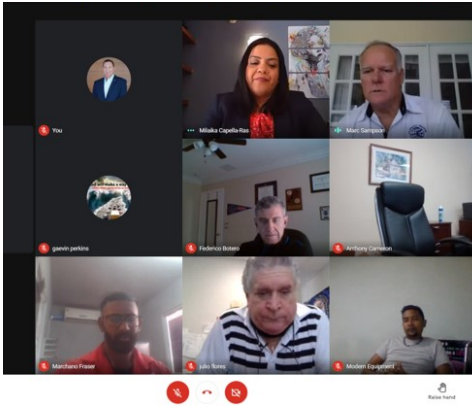
We are going through rough times, but we are proving our mettle and will come out stronger!

Juan Carlos Croston
President

LET'S STAY CONNECTED!



CSA partners with BROMMA for Technical Forum



Port operators know that investments made in procuring the finest equipment must be complemented with comprehensive training of personnel who operate and maintain these valuable assets. The Caribbean Shipping Association (CSA) has always placed a high priority on its mandate for training and therefore partnered with BROMMA in staging a joint Technical Forum, which was held virtually on Wednesday, February 24, 2021.

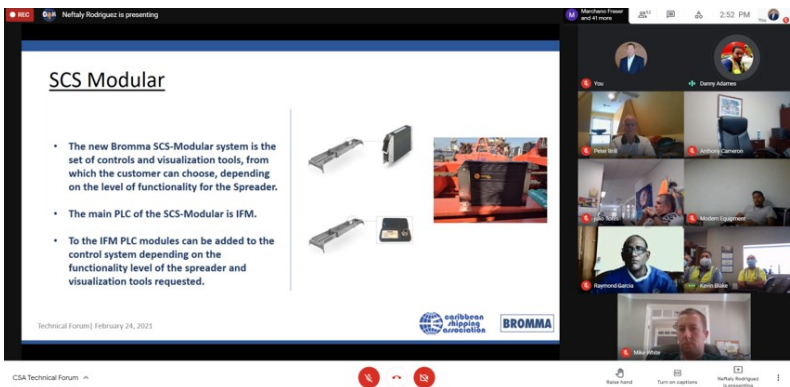
During this forum, BROMMA representatives delivered presentations on training, repairs, safety, and updates that can help teams throughout the Caribbean and Latin American Region to increase productivity and safety at their terminal.

In welcoming the more than 80 participants to the region-wide training forum, Marc Sampson, Vice President of the Caribbean Shipping Association, described the event as “another great example of how the Caribbean shipping industry is proving our resilience and our commitment to continuous growth, development and innovation.”

The CSA VP noted that the past year has opened the eyes of the world and the region to the critical role of shipping in the lives of every citizen of earth. He said: “The maritime sector is now being seen for what it is, the stable center of the world economy. It is because of our commitment to modernization and our willingness to embrace new technologies that we have managed to keep the supply chain open and functional in the worst of times.”

Sampson told forum participants that the CSA’s emphasis on training, throughout its history, has been vindicated and, he was taking the opportunity to remind CSA members and supporter of need for more sponsorship for the CSA Training Fund (now the Frank Wellnitz Training and Wellness Initiative).

“Training benefits all of us, so let us contribute generously in creating a rising tide which will lift all ships,” the CSA VP exhorted. He encouraged all in shipping to contact the CSA Secretariat to make arrangements for donations to the Frank Wellnitz Training and Wellness Initiative.



Milaika Capella Ras, General Manager of the CSA introduced forum participants to the presenters from BROMMA, who were: Federico Botero- Director of Sales and Services; Peter J. Brill – Product Support Manager – AMER; Neftaly Rodriguez – Field Service Coordinator, and Danny Adames – Field Service Engineer

The team’s presentation included: technical support for structural damages and repairs procedures; the MRX100 MHC Rotator; types and usage of MHC Safety Platforms; the SCS Modular with Spreader Information Display (SID), and a discussion of challenges and solutions at terminal sites.

Much interest was shown for the Onsite and Virtual Spreader Training offered by BROMMA which is offered at four (4) levels, from 2 days to 6 days. A sample of the Training Agenda for one 6-hour day of training was shown and discussed, and it was noted that the agenda can be modified to emphasize a particular topic as required.

Mrs. Capella Rasl in her closing remarks, thanked the BROMMA Representatives for their informative presentations and provided participants with details on the next CSA Webinar entitled Where is My Cargo? That webinar focuses on Maritime Supply Chain Cybersecurity in partnership with HudsonAnalytix. Focusing on the maritime supply chain and cargo management.



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HIT Rio Haina Port donates to Dominican Customs a X-Ray machine for container inspection

(Source: HIT Rio Haina Port)

This high-tech scanner will make inspection and cargo dispatch operations more agile, efficient, and safe at Rio Haina Port.

With the aim of facilitating the inspection of goods and reducing the time of stay of the containers in the Rio Haina Port, HIT donates to the Dominican Customs (DGA) a latest generation X-ray scanner, RAPISCAN Eagle P60-S.

"With the donation of these scanners, HIT continues to bet on the facilitation of our nation's international trade by guaranteeing that the processes of entry and dispatch of merchandise through the Rio Haina Port are carried out efficiently, safely and in accordance with the Law", stated Erik Alma, CEO of HIT.

The director of the DGA, Eduardo Sanz Lovatón, explained during the signing of the intention agreement, that the installation of this valuable tool is in line with the efforts made by the current management to make the institution's operations more efficient, modern and safe. In addition, this initiative supports the Government's objective of enabling the dispatch of containers in 24 hours.

Sanz Lovatón thanked HIT Rio Haina Port while showing appreciation for the donation of the X-ray equipment, since this scanner "will contribute to the modernization and technological innovation actions that we have been deploying with the purpose of generating a true transformation in the DGA, heading towards the new Customs that the country wants and needs ", he said. In addition, the director of the DGA assured that the installation of a scanner for cargo verification in Rio Haina Port is another step forward towards the route that seeks to position the Dominican Republic as a world-class logistics hub and, with it, guarantee a safe and agile international trade.

Its aim is to become the main and the most important multipurpose terminal in the Dominican Republic; 60% of the international maritime trade that is exported and imported in the country passes through this port terminal. Since its beginning as the operating company that develops the Rio Haina Port, HIT has invested more than 140 million dollars in specific areas such as infrastructure, technology, and security, making this port a world-class multipurpose terminal.

"With this donation, at no cost to the Dominican State, we will be in a better position to perform the double role that the DGA is called to fulfill, guaranteeing national security and facilitating foreign trade by increasing our logistics efficiency through the implementation of technology. "Said the Director of Customs.

Mr. Alma highlighted: "This donation strengthens the main objective of public-private partnerships, which is to return benefits to the country.

Cutting edge technology

HIT is investing around 3 million dollars in the purchase, infrastructure and installation of a RAPISCAN scanner, model Eagle P60-S, manufactured in the United States; an advanced technology equipment that will speed up inspections of containerized cargo, since the trucks will not need to stop their march for the system to carry out the scanning process. With this state-of-the-art equipment, up to 100 containers per hour can be inspected.

The Eagle P60-S scanner allows the truck and container to be thoroughly inspected, regardless of the density of the load or its condition, thus ensuring a safe, efficient and fast recognition by providing a detailed view of the merchandise inside of the container.



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CSA and HudsonCyber Complete the First of Three Cybersecurity Exercises

By Andrew Baskin, Vice President, Global Policy and Trade, HudsonAnalytix



Andrew Baskin, HudsonAnalytix

Over the last few years, cyber attacks have continued their inexorable rise up the rankings of risks that keep executives awake at night. In the maritime industry, cyber attacks have successfully breached organizations as large as Maersk, CMA CGM, MSC, the Port of Long Beach, and even the International Maritime Organization. The damages of cyber attacks can be severe. Just this March a multinational shipping company suffered a malware attack that left 65% of its global office-based staff without access to their company computers for almost a week. Luckily enough, as soon as they realized a breach had occurred, they contained the breach by shutting off all connections to their vessels, and as such, no vessel was affected.

In view of this emerging risk, on April 8 the Caribbean Shipping Association (CSA), in collaboration with HudsonCyber, hosted the first of three virtual cybersecurity exercises scheduled for 2021. This first one focused on the maritime supply chain. Titled Where is My Cargo? A Maritime Supply Chain Cybersecurity Exercise, the exercise brought together 30 participants from all of CSA's membership groups, offering them the opportunity to practice managing cyber risk in collaboration with other organizations in their supply chain community.

"We know how important cybersecurity and cyber risk is to our members, so the CSA is taking a leading role in cybersecurity and cyber risk awareness training and education throughout the region," said CSA General Manager Milaika Capella Ras. "We were excited to partner with HudsonCyber to host this first-of-its-kind exercise in the Caribbean, and we were thrilled to have so many participants from across so many of our members."

Participants received an initial briefing on maritime supply chain cybersecurity and cyber risk management from HudsonCyber's Senior Manager Chronis Kapalidis, who presented maritime cyber context, discussed relevant supply chain risk case studies, and reviewed steps to take to reduce cyber risk in the maritime supply chain.



Chronis Kapalidis, HudsonAnalytix

"General awareness training is, in some cases, not sufficient anymore," said Mr. Kapalidis. "That is why, in cooperation with CSA, we designed these unique supply chain, hands-on exercises. In an interconnected world, we should certainly be able to identify, protect against, and respond to cyber incident, but we must also understand how this incident may affect the entire supply chain".

After the briefing, participants were divided into groups and given sample organization profiles to review and represent. Each group then examined and discussed exercise scenarios and addressed the challenges and questions that arose from the perspective of those organizational profiles. Participants deliberated on how best to defend their organizations and presented findings to the group. Finally, during the exercise's most spirited session, participants described how they might attack those organizations if they were cyber attackers.

"The exercise was a great way to focus on cybersecurity in the maritime sector and hear ideas from everyone in the group," said Rommel Edwards, Director of Innovation at Barbados Port, Inc. "Everyone comes from a different background and works for a different organization, and we all learned from hearing each other's perspectives."

This exercise was the first of three cybersecurity-oriented exercises the CSA and HudsonCyber will organize this year. On September 9, they will hold the second virtual exercise with a focus on cyber incident response and recovery. At the CSA's annual general meeting in Puerto Rico in November, they will host the third session, which will be a hybrid in-person and virtual exercise focused on executive-level organizational cyber risk management.

For more information on future cybersecurity exercises, please contact Shorna-Kay Plummer at secretariat@caribeanshipping.org.

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PRE-CONFERENCE MEETINGS:

May 17, 2021

10:00 AM – 11:00 AM (EST) **Silver Club Meeting**
11:15 AM – 12:15 PM (EST) **Port Security Meeting (open)**

May 18, 2021

09:30 AM – 11:00 AM (EST) **Port Award Committee**
11:15 AM – 12:15 PM (EST) **Cruise Committee (open)**

May 19, 2021

10:00 AM – 11:30 AM (EST) **General Council Meeting**

CARIBBEAN SHIPPING EXECUTIVES CONFERENCE

May 24, 2021

09:45 AM – 10:00 AM (EST) [Check in participants]

10:00 AM - 10:30 AM (EST) **Welcome remarks:** Milaika Capella – CSA General Manger

President's Address: Juan Carlos Croston – CSA President

Book presentation: Port of Guadalupe

Vote of Thanks: Marc Sampson – CSA Vice president

10:30 AM – 12:00 PM (EST) **"Reshaping liner shipping beyond 2021 - how to become competitive?"**

Keynote speaker: Mr. Lars Jensen – Sea Intelligence Consulting

Moderator: Carlos Urriola – SSA Marine

12:00 PM – 12:10 PM (EST) **Presentation 51st AGM, Conference and Exhibition in Puerto Rico**
Clarivette Diaz – President of Shipping Association of Puerto Rico

12:00 PM – 12:05PM (EST) **Closing:** Milaika Capella – General Manager CSA

May 25, 2021

09:45 AM – 10:00 AM (EST) [Check in participants]

10:00 AM - 10:05 AM (EST) **Welcome remarks:** Milaika Capella – CSA General Manger

10:05 AM - 10:20 AM (EST) **MTCC Caribbean presentation** – Vivian Rambarath Parasram - UTY

10:10AM – 12:00 PM (EST) **"The changing marine energy supply chain - IMO 2020, a global Pandemic and Energy Transition – what does this all mean for the future of both Global and Caribbean bunkering?"**

Panelists:

Lars Nielsen - Maersk
Chelsea Jaouli – Tropic (Parkland Corp)
Guillaume LE GRAND - TOWT - Transport à la voile
Representative of - Hapag-Lloyd
Jean-Yves Duval - CMA CGM

Moderator: Adrian Tolson – Blue Insight Lead

12:00 PM – 12:05PM (EST) **Closing:** Juan Carlos Croston – CSA President

Participation fees:

Members: US\$ 100 For early birds: US\$ 75 (ends April 30, 2021)

Non-members: US\$ 150 For early birds: US\$125 (ends April 30, 2021)

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